

Bussmann Division 114 Old State Road Ellisville, MO 63021 tel: 636-394-2877 fax: 800-544-2570 www.eaton.com/bussmannseries

April 1, 2021

Dear Bussmann[™] series product distributor,

We continue to experience significant cost increases in commodities, logistics and freight, along with other overall industry inflationary pressures that impact our business. Due to these persistent and significant cost pressures, Eaton's Bussmann division announces a published distributor price increase effective June 1, 2021. The average price increase will be approximately 15%-20%.

Spreadsheet versions of both the June 1, 2021 Form BP- CPDS and Form CPRS will be made available on Eaton's My.Eaton portal by May 1, 2021 at <u>http://My.Eaton.com</u>. To access these spreadsheets from my.eaton.com:

Under Pricing & Availability, click on Electrical. Under Electrical, click on Product & Price References. Under Product & Price References, click on Bussmann Price Files. Under Bussmann Price Files, click on Form BP-CPDS June 1, 2021. Under Bussmann Price Files, click on Form CPRS June 1, 2021.

To obtain access to the My.Eaton portal, visit <u>http://My.Eaton.com</u> and click to *Request Access Now*.

Pricing services Industry Data Warehouse and Trade Service will be updated prior to the effective date of the increase.

Orders placed prior to June 1, 2021, for immediate delivery of stock items, will be billed at current prices. Eaton's Bussmann division retains the right to limit order quantities based on historical ordering patterns. Orders entered on or after June 1, 2021 will be invoiced at the new price levels. Previously quoted projects will be honored as per the originally quoted terms and conditions. Effective June 1, 2021, all new quotations will be issued using the new prices.

We will be freezing all changes to existing Special Pricing Agreements and Into Stock Pricing between April 15 and June 1, 2021.

We are committed to developing innovative product solutions and continuing to be your preferred supplier in fusible circuit protection. We value your business and thank you for your continued support.

Sincerely,

Todd Lottmann Director, Marketing Bussmann Division

Molly Jenks VP, Sales Bussmann Division